



NEWFOUNDLAND AND LABRADOR  
**BOARD OF COMMISSIONERS OF PUBLIC UTILITIES**  
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2018-08-29

Kelly Hopkins  
Corporate Counsel  
Newfoundland Power Inc.  
55 Kenmount Road  
P.O. Box 8910  
St. John's, NL A1B 3P6

Dear Ms. Hopkins:

**Re: Newfoundland Power Inc. - 2019-2020 General Rate Application  
Requests for Information**

Enclosed are Information Requests PUB-NP-072 to PUB-NP-084 regarding the above-noted application.

If you have any questions, please do not hesitate to contact the Board's Legal Counsel, Ms. Jacqui Glynn, by email, [jglynn@pub.nl.ca](mailto:jglynn@pub.nl.ca) or telephone (709) 726-6781.

Yours truly,

Cheryl Blundon  
Board Secretary

CB/cj  
Enclosure

ecc **Newfoundland Power Inc.**  
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NP Regulatory, E-mail: [regulatory@newfoundlandpower.com](mailto:regulatory@newfoundlandpower.com)  
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1 **IN THE MATTER OF**  
2 the *Electrical Power Control Act, 1994*,  
3 SNL 1994, Chapter E-5.1 (the “*EPCA*”)  
4 and the *Public Utilities Act, RSNL 1990*,  
5 Chapter P-47 (the “*Act*”), as amended; and  
6

7 **IN THE MATTER OF** a general rate  
8 application filed by Newfoundland Power Inc.  
9 to establish customer electricity rates for 2019  
10 and 2020.

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**PUBLIC UTILITIES BOARD  
REQUESTS FOR INFORMATION**

**PUB-NP-072 to PUB-NP-084**

**Issued: August 29, 2018**

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- 1    **PUB-NP-072**    Further to the response to PUB-NP-002 which asked for cost savings initiatives  
2    and the associated savings of each initiative, has Newfoundland Power  
3    identified quantifiable saving in the test years associated with the following  
4    initiatives listed in the response: Customer Communications, Electrical System  
5    Automation, and LED Street Lighting? If yes, provide the forecast savings and  
6    if no, explain why savings have not been quantified and provided in the  
7    response.  
8
- 9    **PUB-NP-073**    Given the increase in business risks since the last general rate application  
10    referred to in the Application of the decline in the provincial economy and the  
11    rate increases required for the Muskrat Falls Project and the response to CA-  
12    NP-025 on actions to alleviate electricity price increases, is Newfoundland  
13    Power of the opinion that it should consider additional cost savings initiatives  
14    to those listed in the response to PUB-NP-002 to reduce, to the extent possible,  
15    imminent rate increases for customers? If not, why not? If yes, explain the  
16    approach that could be followed, including whether the implementation of a  
17    productivity or cost reduction allowance would be effective?  
18
- 19    **PUB-NP-074**    Further to the response to PUB-NP-003 which demonstrates the improvement  
20    in reliability since 1998 and the response to PUB-NP-019 on the current  
21    balancing of costs and reliability, is Newfoundland Power of the opinion, given  
22    the significant increases in rates anticipated arising from the Muskrat Falls  
23    Project and the forecast provincial economy, that the costs associated with  
24    continuing to improve reliability should be reviewed to determine if this  
25    strategy is appropriate in the current context?  
26
- 27    **PUB-NP-075**    Further to the response to PUB-NP-006, when was the last time that the  
28    Company reviewed the appropriateness of its target of the median of the  
29    Canadian Commercial Industrial Companies for salary adjustments for  
30    executives and directors? Provide the most recent report on the appropriateness  
31    of this target.  
32
- 33    **PUB-NP-076**    Further to the response to PUB-NP-010, provide a list of the positions in the  
34    executive and director categories that are eligible to receive short-term  
35    incentives in 2019 and 2020 and the amount forecast to be paid each year to  
36    each position.  
37
- 38    **PUB-NP-077**    Further to the response to PUB-NP-010, provide sample short-term incentive  
39    payment contract terms for a director position and an executive position.  
40
- 41    **PUB-NP-078**    Further to the response to PUB-NP-010, explain how the annual cash  
42    compensation component of managerial employees' salaries is determined. In  
43    the response provide specific examples of cash payments amounts paid in 2018  
44    and how they were calculated.

